

Used machines from Monforts

## Fit for a second (production) life

**Mönchengladbach, September 2013 – Monforts machine tools are real long-distance runners. Often they only require servicing every ten years. It's no wonder that they achieve top prices on the market of used machines even after decades of use - if you can find one. The Machine Tool maker Monforts himself continuously offers machines that have been completely overhauled, modernised and are optimally equipped for further use.**

"Monforts machine tools are very robust, rigid and stable in their overall design. This results in long-term high accuracy as well as longer than average service life" explains Frank Mandel, Service Manager at A. Monforts Werkzeugmaschinen GmbH. The best proof: customers who can confirm that their machines only require servicing every ten years on average. However, if the machine needs servicing, Monforts offer a response time of 24 hours. But the service engineers can access the machine immediately via the optional remote diagnostics and read out faults for targeted troubleshooting.

It is not hard to understand that people don't want to part with such treasures, especially since the experts at Monforts offer comprehensive retrofitting options as part of their service packages to keep machines up-to-date over many years. So it is no wonder that it's not so easy to find a second-hand Monforts machine on the open market. But the situation is rosier at the manufacturer.

As Frank Mandel explains: "Sometimes machines are returned to us at the end of leasing contracts and we take back old machines when a new one is purchased or we simply buy used machines. Before being offered for sale, the machines are first investigated thoroughly for damage and wear. When we replace parts, obviously we use only

our original parts which enables us to recondition the machine so it is almost like a new one."

30 So it is worthwhile contacting the company or checking the web site [www.monforts-wzm.de](http://www.monforts-wzm.de) under 'Used Machines'. Monforts also offers customised leasing packages when purchasing new or used machines. Incidentally, this is risk-free for customers since the company takes back the machine at its residual value at the end of the leasing  
35 period. This offers customers the advantage that the guaranteed residual value is subtracted from the purchase price for credit checks.

In addition, Monforts can offer customers several customised service packages. "For us service starts before purchasing, by giving customers practical advice in our technical centre in Mönchengladbach to  
40 find the exact solution for their problems. There they can test all major applications required for their work flow, together with our experts - under real operating conditions" Frank Mandel continues. "Since no one understands the machines better than the people who made them, Monforts also offers performance optimisation by fine-  
45 tuning all components. For example, we perform vibration analyses to ensure improved surface qualities by reducing vibrations."

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(Captions:)

Almost like new: second-hand machines are checked thoroughly at A. Monforts Werkzeugmaschinen, damaged or worn parts replaced with new original parts and modernised on request - with the same quality standards as for new machines.

The secret of ultimate reliability and long service life: the hydrostatic circular guide for the Z axis, the common design feature of all Monforts machine tools.

Photos: Monforts machine tools

Monforts Werkzeugmaschinen GmbH manufactures a comprehensive range of high performance CNC turning centres with various configuration options for machining with opposed spindles or 4 axes and flexible turning and milling centres with 5 axis machining. A special feature of all machines is the hydrostatic guide with a 10 year warranty on wear. Almost all modern machining processes can be performed on Monforts turning centres.

For further information please contact:

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